

Dear Valued Customer,

Welcome to AppleBankDirect<sup>®</sup>, a family of deposit products offered by Apple Bank for Savings, the second largest state-chartered savings bank in New York State.

With AppleBankDirect, we offer you premier deposit products accessible from <a href="www.applebank.com">www.applebank.com</a> that can conveniently be opened by mail. Our commitment is to serve your needs with competitive rates, no hidden costs, and quality service. Plus, when you sign up for our Free Online Banking, you'll enjoy convenient, 24/7 access to product and account information.

Ready to open your AppleBankDirect deposit account? It's easy to get started.

First, carefully review the account opening materials that are included in this package. Materials include a profile form, signature card, product information sheet with instructions, and a product disclosure. Then, complete the profile form and signature card, include a check for the amount of your deposit, and mail to:

AppleBankDirect 1395 Northern Boulevard Manhasset, NY 11030

Please retain the product disclosure for your records.

If you have questions about any AppleBankDirect product or service, please call us at 1-914-902-2775. Or, you may e-mail us at <a href="mailto:custline@applebank.com">custline@applebank.com</a>. For the speech or hearing impaired using a text transmitter, our TDD phone number is 1-800-824-0710.

Thank you for choosing AppleBankDirect. We look forward to serving your banking needs.

Sincerely,

The AppleBankDirect Service Team



# Thank you for Choosing an AppleBankDirect Certificate of Deposit.

The following brief outline gives you important information on how to open a new AppleBankDirect Certificate of Deposit account by mail. Should you need assistance or have any questions, please call us at 914-902-2775.

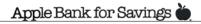
- Please be sure to complete the Online Profile/Signature Card form (attached as Page Two). The form
  must include the tax identification number and all other requested information for all account owners, as
  well as information regarding any designated beneficiary.
- All account owners must sign the Signature Card portion of the form (located near the bottom). Please sign the corresponding box for Signature A, B, or C from the Online Profile/Signature Card form's Customer A, B, or C. If applicable, complete the beneficiary information at the bottom of the form.
- The AppleBankDirect Certificate of Deposit Account: (1) may be opened only by mail, (2) is available only to existing Apple Bank depositors with an account in good standing open for 90 days or more, and (3) requires that funds used to open the account must not currently be on deposit with Apple Bank.
- A minimum opening deposit of \$5,000 or more is required.
- Checks for the opening deposit may be payable to the primary account owner, the joint owner, or to Apple Bank directly.
- Since interest rates do change, please promptly complete and mail the Online Profile/Signature Card
  form along with your opening deposit to ensure that you receive the appropriate interest rate. You will
  receive the interest rate in effect on the date of the account opening by the Bank or as of the postmarked date of your completed mailing, whichever is greater.
- Interest on Certificate of Deposit Accounts will automatically be credited to your account quarterly.
   However, you may request monthly or quarterly interest transfers to your Apple Bank checking or savings account. To take advantage of this benefit, it must be requested at the time the account is established.
- Accounts by mail are available only for personal account types. Fiduciary relationship accounts can only
  be opened in person at a branch, with all required documentation, and not by mail.
- Please return the completed form to:

AppleBankDirect 1395 Northern Blvd. Manhasset, NY 11030

Please remember to send us the completed and signed Online Profile/Signature Card form and check for account opening. Retain the disclosure for your own records.

Thank you for your business!

| • •  | - <u></u>  |   |   | Card (For Existing Customers Only)  |  |  |
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| • • •  |  | · —   | · · · · · · · · · · · · · · · · · · ·   | Joint;  |  |  |
| cust   | OMER A — (PRIM   | ARY OWNER; ALSO,  | YOUR CHOICE FOR IRS RE  | EPORTING PURPOSES)  |  |  |
|  |  |   |   |   |  |  |
| Last Name  | First Name   |   | Middle Initial  |   |  |  |
| Street Address   | City   |   | State   | Zip Code  |  |  |
| Tax ID #   | Date of Birtl  | ١   | Home Telephone #  | Mother's Maiden Name  |  |  |
| Occupation (current or previous  | )  |   | Employer's Name &Add  | ress  |  |  |
|  | CUSTOMER B —   | JOINT OWNER; PAY  | ABLE TO EITHER OR TO TI   | HE SURVIVOR(S)]   |  |  |
| Last Name  | First Name   |   | Middle Initial  |   |  |  |
| Street Address   | City   |   | State   | Zip Code  |  |  |
| Tax ID #   | Date of Birtl  | 1   | Home Telephone #  | Mother's Maiden Name  |  |  |
| Occupation (current or previous  | )  |   | Employer's Name &Add  | ress  |  |  |
|  | CUSTOMER C —   | JOINT OWNER; PAY  | ABLE TO EITHER OR TO TI   | HE SURVIVOR(S)]   |  |  |
|  |  |   |   |   |  |  |
| Last Name  | First Name   |   | Middle Initial  |   |  |  |
| Street Address   | City   |   | State   | Zip Code  |  |  |
| Tax ID #   | Date of Birtl  | 1   | Home Telephone #  | Mother's Maiden Name  |  |  |
| Occupation (current or previous  | )  |   | Employer's Name &Add  | ress  |  |  |
| Identification Number, AND (2). by the Internal Revenue Service notified me that I am no longer services CERTIFICATION INSTRUCTION | I am not subject to<br>e (IRS) that I am su<br>subject to backup w<br>NS: You must cros<br>porting interest divi | backup withholding be<br>bject to backup withhol<br>ithholding, AND (3) I a<br>s out item (2) above if<br>dends on your tax retur | cause: (a) I am exempt from ding as a result of a failure to m a U.S. person (including a you have been notified by the n. (In case of an account open. | e IRS that you are currently subject to backup ened by a fiduciary/legal representative, this |  |  |
| -  | Jointly owned  | accounts are pa   | yable to either or to th  | ION OF THIS DOCUMENT OTHER THAN THE   |  |  |
| Signature A  |  | Sig   | nature B  | Signature C   |  |  |
|  |  |   |   |   |  |  |
| BENEFI   | CIARY DESIGNAT   | ION — [DESIGNATED   | ) "IN TRUST FOR (I/T/F)" O  | R PAYABLE ON DEATH]   |  |  |
|  |  |   |   |   |  |  |
| Last Name  | First Name   |   | Middle Initial  |   |  |  |
| Street Address   | City   |   | State   | Zip Code  |  |  |
| Date of Birth  | Relationship   | Relationship  |   |   |  |  |
| For Bank Use Only  |  |   |   |   |  |  |
| Date:, 20  | 0; Account No  | J   |   |   |  |  |



#### ABOUT YOUR CERTIFICATE OF DEPOSIT ACCOUNT~TERMS FROM 32 DAYS THROUGH 10 YEARS

This disclosure statement was prepared in compliance with the federal Truth-in-Savings Act. This is a deposit account, which earns a fixed amount of interest when a specific amount of money (principal) is left on deposit for a set number of days. Any permitted withdrawal before the set period of time has elapsed may result in a loss of interest and a monetary penalty on the amount withdrawn.

#### Minimum Balance to Open

This account may be opened with a minimum deposit of \$1,000 or more.

#### Interest Features

#### Interest Computation

We use the daily balance method to calculate the interest on your account. This method applies a periodic rate to the principal in the account each day.

#### Balance to Earn Interest

You must maintain a minimum balance of \$1,000 in your account each day to obtain the disclosed annual percentage yield. Interest begins to accrue on the business day you deposit non-cash items such as checks.

#### Interest Compounding and Crediting

Interest on this account compounds every day. Interest will be credited to your account based on the term of your account.

- Accounts with terms of less than 91 days interest is paid at maturity and at the end of each calendar quarter if the account is opened at that time
- Accounts with terms of 91 days or more interest is paid at each month or each quarter (as you choose) and at maturity.

We will pay interest in accordance with the option you choose. (Age restrictions may apply on IRA and Qualified Retirement Plan (QRP) accounts): • We will add the amount to your account balance, OR • we will send you a check (\$10 or more) for the amount, OR • we will transfer the amount to another Apple Bank Savings, NOW, Checking or Money Market account.

#### **Automatic Renewal**

Your account will automatically renew at maturity, unless you instruct us otherwise, for a like term at the then posted/published interest rate to be determined at that time. You may obtain this rate on or after the actual maturity date by calling CustomerLine at the number provided at the end of this disclosure statement. You have a 5-calendar day grace period beginning on the maturity date to withdraw the funds without penalty. The interest earned during the grace period will be at the new rate. If your Certificate of Deposit account matures on a non-business day, the funds will be available for withdrawal on the next business day.

If you declined automatic renewal (not available for IRA/QRP accounts) when you opened the account, or if you notify us not to renew, but do not provide further instructions for the disposition of the funds on deposit, the account will earn interest calculated at the rate being paid on the Apple Bank Savings account until we receive further instructions. However, you will sustain no financial loss if you renew your Certificate of Deposit account within 5 calendar days from the maturity date at the current posted/published rate then in effect.

#### **Transaction Limitations**

After the account is opened, you may not make deposits into or withdrawals (other than interest) from the account until the maturity date. During your grace period, withdrawals may be made without penalty; however, deposits may alter your renewal terms.

For non-renewed Certificate of Deposit accounts, the following event will probably never happen, but it is provided for by law: Apple Bank can, at any time, require 7 days' advance notice that you intend to withdraw funds from this account. We can refuse to permit a withdrawal in such cases, if we have not received the required notice. This advance notice has never been required, nor is the rule likely to be applied.

### **Early Withdrawal Penalties**

We may impose a penalty if you withdraw any of the principal before the maturity date. The Bank may also require all owners of a joint account to authorize a premature withdrawal of principal from a Certificate of Deposit account.

Term: Less than 1 Year
 Penalty: \$50 plus 1% of the amount withdrawn
 Term: 1 year or more
 Penalty: \$50 plus 3% of the amount withdrawn

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Payment of the penalty may reduce your principal balance. If this occurs, and the penalty reduces the balance below the minimum amount required to maintain the account, the account must be closed and the penalty will be based on the entire account balance.

For accounts held in titles other than IRA/QRP, these penalties will not be charged if an owner of a Certificate of Deposit account dies or is declared legally incompetent. If a withdrawal is made for either of these reasons, we will credit and pay any accrued interest to the account up to the closing date.

For accounts held as IRA/QRP, these penalties will not be charged if the owner of a Certificate of Deposit account dies or becomes permanently disabled. If a withdrawal is made for either of these reasons, we will credit and pay any accrued interest to the account.

IRA/QRP Certificate of Deposit accounts are subject to the same early withdrawal penalty provisions indicated above, if any principal amount is withdrawn before maturity, except for the following early withdrawal penalty waiver provision: During the calendar year in which a depositor attains the age of 70-1/2, and every calendar year subsequent thereto, a depositor may withdraw up to 20% of the principal in their IRA/QRP plan from IRA/QRP Certificates of Deposit which have not as yet matured without a penalty. The waiver of this penalty applies only with respect to scheduled periodic distributions (monthly, quarterly, semi-annual, or annual) made to plan holders 70-1/2 or older in accordance with Internal Revenue Service reporting regulations. Any principal withdrawal before the maturity date exceeding the 20% penalty-free distribution will be subject to the applicable early withdrawal penalty indicated above.

Amounts withdrawn from IRA/QRP accounts will be reported to the Internal Revenue Service as distribution and may be subject to taxation. Also, for IRA/QRP accounts, the Internal Revenue Service imposes a 10% penalty for amounts withdrawn prior to the account owner reaching age 59-1/2. Certain exceptions apply and other tax consequences may also apply. Please consult with your own legal or tax advisor.

#### **Charges to Maintain This Account**

There are no maintenance charges associated with your Certificate of Deposit account. See attached "other charges" specific to this account.

#### **Passbooks and Statements**

We will issue you a Passbook for this account unless this account can be linked to any of your Apple Checking, Money Market or Statement Savings accounts. Linked Certificate of Deposit accounts receive monthly or quarterly statements based on the statement frequency of the account it is linked to. IRA and QRP and non-linked Certificate of Deposit Statement accounts will receive semi-annual statements for periods ending June and December of each calendar year.

#### Where You Can Get Further Information

Please contact any of our platform personnel with any questions you may have regarding the information provided in this disclosure or how it affects your account relationship with us. If you would like to telephone us for additional information or current rates, please call us at 1-914-902-2775. For the speech or hearing impaired using a text transmitter, our TDD phone number is 1-800-824-0710.

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## Other Charges Specific to Certificate of Deposit Accounts

| Abandoned property (advertising and certified mailing costs)   | Varies  | dependent upon Bank costs          |
|--|---------|------------------------------------|
| Account research/transcript/reconciliation   | \$40.00 | per hour, one half-hour<br>minimum |
| Collection of foreign checks   | 40.00   | per item                           |
| Deposited items returned (checks negotiated through us, drawn on other banks, which are returned unpaid)   | 10.00   | per item                           |
| Documentation production/subpoena compliance (where legally permissible, the Bank will charge the differential between statutory payments and standard Bank charges for document production required by a subpoena, summons, etc.) |         | per action                         |
| IRA Plan Trustee Maintenance   | 30.00   | per year                           |
| Legal process (liens, levies, restraining orders, etc.)  | 150.00  | per action                         |
| Outgoing collections (including pension transfers)   | 40.00   | per item                           |
| Photocopy  | 7.50    | per check or statement             |
| Qualified Retirement Plan Trustee Maintenance  |         | per year                           |
| Returned mail-handling charge for undeliverable statements   |         | per first return                   |
| Standard bank confirmation (verification of deposit, loan, or other account information)   |         | per request                        |

See our Maintenance and Service Charges brochure for a complete listing of all other service charges.